

SUNY New Paltz Council Meeting
March 14, 2024

Voting Members Present: Mr. Basch, Mr. Bettez, Ms. Noble, Dr. Venables, Mr. Uchitelle (remote), Dr. Scott-Childress (non-voting faculty representative) and Ms. Padmore-Bacchus (non-voting alumni representative).

Campus Administration Present: President Wheeler; Provost McClure; Vice Presidents Halstead, Pacheco Dunn, Marks (remote), Turk and Wright; Assistant Vice President Lieblich.

Interim Chairman's Report:

- Mr. Basch called the meeting to order at 3:09 p.m.
- Mr. Basch proposed approving the minutes from the December 15, 2023, meeting. Dr. Venables moved on the motion and Mr. Bettez seconded. The minutes were approved unanimously.

President's Report:

- President Wheeler thanked staff colleagues for their work and support this semester, especially in the midst of several challenges. The president described events such as the tragic passing of one of our students, and the successful student-organized events and free speech counterprotests that brought attention to campus.
- Mr. Basch said everyone involved with supporting these events/needs deserves thanks. This is not easy work and exemplifies the commitment of the institution.
- The president thanked the Council for their volunteerism and service to the group. He said he is privileged to collaborate with Council members, who bring confidence, knowledge and wisdom to their work.
- President Wheeler shared the great news that both the Men's and Women's Basketball teams won their SUNYAC Championships and competed in the opening rounds of the NCAA tournament. Neither made it past the first round, but the president attended and said the game experience and school spirit were phenomenal.
- The president spoke briefly about enrollment management and FAFSA issues at the national level that are impacting the country. He also mentioned the upcoming Accepted Student Open House (ASOH) events and assisting The College of St. Rose with their teach-out plans.
- President Wheeler shared an advising update. Most of the advising components will be moved out of Student Affairs and Enrollment Management and into Academic Affairs.
- The president said Vice President Wright and her team are leading innovative work around parent engagement.
- President Wheeler noted that Vice President Marks and her team have been doing phenomenal activities around alumni engagement across the U.S.
- The president said he was in Cuba last month as a delegate with a SUNY contingency at an international conference.
- The president shared news of the University's appointment of Ryan Williams as UPD chief, following the retirement of Chief Corbisiero.

- President Wheeler shared that Assemblymember Jo Anne Simon invited the University to talk about the Science of Reading at her Dyslexia Awareness Day event. The president attended and this was a great opportunity to talk about New Paltz's microcredential.
- The president attended the commissioning of an ROTC graduating student. He said it was a terrific event and the student brings a compelling story as the type of person public higher education is here to support.
- President Wheeler said he is on the Sustainable Ulster Workforce Center Advisory Board. This is a think tank group headed by the county executive and connects to the iPark87 project. He is also involved in a legal sustainability task force with SUNY General Counsel.
- President Wheeler noted that Vice President Turk is no longer an interim leader of her division, and he offered congratulations. Provost McClure is finishing out his first year and providing great leadership. And Assistant Vice President Lieblisch is here as part of the Student Affairs reorganization. The president highlighted the strength of the team, as it gives him the ability to do what a president must do and be present to the rest of the world as well.
- President Wheeler said strategic planning will occur in the fall and will align to the pillars of SUNY New Paltz and SUNY. This includes the chancellor's pillars of student success; research; community/economic mobility; and diversity, equity and inclusion.
- Dr. Venables thanked President Wheeler for doing such a wonderful job. The president responded that it is a team effort. He added he is no longer *becoming* the president; he *is* the president.
- Mr. Basch asked about enrollment. Vice President Turk said admissions is very busy. They received about 17,000 applications for fall undergraduate and accepted 9,500. She said we are hoping to do better than last year's 12% yield. The vice president also spoke about several initiatives to bring students in, including the ASOH events.
- Vice President Turk said things are going very well right now and that we are ahead of where we were year over year. The wild card will be FAFSA national issues that have derailed admission decisions that students and families need to make. The University pushed out its priority date for accepting enrollment to June 1, along with many of the other SUNYs. This will give students more time to make decisions and get essential information for making good financial choices.
- Ms. Noble asked if ASOH is common among universities. Vice President Turk said that it is. She added that the University can be more aggressive in its communication with accepted students and meeting them where they are.
- President Wheeler asked if the Council could do anything to help increase yield. Vice President Turk said after ASOH the Council could make phone calls to accepted students and that they would be provided with talking points. This would help make the decision feel a little more personal. Mr. Basch and Ms. Noble said they would do so.

Budget Update:

- See attached PowerPoint slides.
- Vice President Halstead talked about the state budget process. The governor's Executive Budget was released in January and provided SUNY with an additional \$54 million in operating aid, beyond the \$163 million increase from last year. The Assembly and Senate accepted both and added \$100 million. Given the Executive/Assembly/Senate alignment,

the vice president is hoping that at least the \$54 million will be included in the Enacted Budget.

- Additionally, the vice president said \$150,000 in funding for the Benjamin Center's Science Lab Initiative was cut by the Executive and Assembly and restored by the Senate. And the governor proposed \$1 million in funding related to the Science of Reading Microcredential that is supported by both legislative chambers.
- On capital, Vice President Halstead said the Executive proposes flat SUNY funding at \$550 million for critical maintenance with \$100 million in building enhancements/new construction. The Legislature accepted and added to those funds.
- Ms. Noble asked why there is such a big difference in capital funding amounts between the Executive and the Legislature. Vice President Wright said that the Assembly and Senate budget resolutions do not have to be balanced and are wish lists, and the Executive Budget must be balanced.
- For reference, Vice President Halstead said the three big capital items the University was approved for two years ago are renovations to: College Hall; Elting Gym and its pool; and Peregrine Dining Hall. Right now, just design funding is allocated. These projects are over \$250 million in total.
- Looking at the budget for this year, the vice president said cash balances are mostly in line with last year at this time. The campus's revenues and expenditures are normalizing after the pandemic.
- For year over year, Vice President Halstead noted that spring enrollment increased and is above the revenue target for spring. It looks like there will be an overage from target of about \$500,000 for the year.
- On expenditures, the vice president said personal service is higher than last year but still in line with the fiscal year being two-thirds completed.
- Overall, the vice president said we're doing well year over year.
- Vice President Halstead then shifted to speaking about an invitation from the chancellor to present the University's five-year budget plan to SUNY leadership at a meeting in April. She noted we will have to present how the University's budget gap will be closed. Vice President Wright said we are not the only campus presenting and Vice President Halstead said there are several in similar positions.
- Ms. Noble asked if this invitation is punitive or for best practice sharing. President Wheeler said a little bit of both. The president said last fall, the chancellor told every campus that the Board of Trustees required a report by Jan. 1 on a plan for sustainability of each campus. We submitted the University's and there were questions about our enrollment numbers and how we're going to close a \$3 million gap over four years.
- The president said for best practices it is not uncommon to present an institutional budget status annually. The president added that the University has a \$120 million minimum annual revenue feed and must take \$3 million out of that over four years. That is not an impossible number, and the budget presentation is an opportunity to get in front of the chancellor's team to show how we're going to do so.
- Mr. Basch asked if SUNY is pitting one campus against another. The president said not at this time and that different campuses are in various financial positions with some having much larger gaps than the University's.
- Ms. Padmore-Bacchus said this kind of model and practice occurs in healthcare all the time.

- Vice President Halstead said about a dozen campuses were invited to present, New Paltz will be one of the last to do so and that we are poised for a good presentation.
- Ms. Noble asked if philanthropic funds can be included in the budget. Vice President Halstead said philanthropic support is maintained within the Foundation's budget.
- Mr. Basch thanked Vice President Halstead for her work.

Wrap-Up:

- Mr. Basch thanked the Council. He said commencement will be the evening of May 17, and the morning of May 18 and 19. He encouraged member attendance and said Lisa Davis would be in touch with more details.
- Mr. Basch said the next Council meeting is on May 2, at 3 p.m.
- Mr. Basch made a motion to adjourn. Ms. Noble moved on the motion and Dr. Venables second.
- Mr. Basch adjourned the meeting at 4 p.m.

Respectfully submitted,



Richard Winters
Deputy Chief of Staff and
Director of Community & Government Relations

SUNY New Paltz Council

3.14.24

Presented by:

Michele Halstead, Vice President for Administration & Finance

State Budget Process

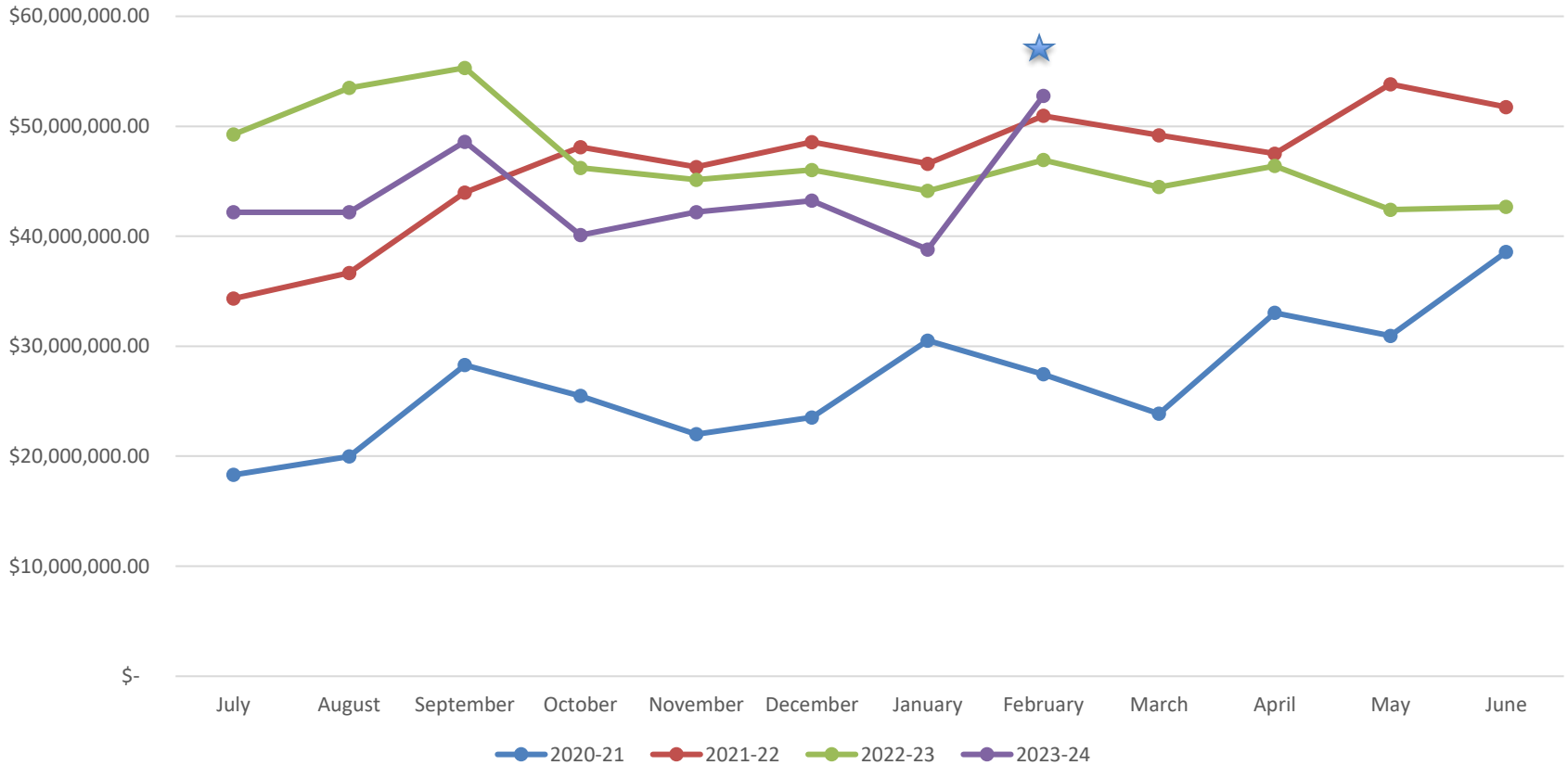
State-operated Campus Operations			
Item	Executive Action	Assembly Action	Senate Action
Direct Operating Support Adjustments	Provides a shared \$54.0M for State-operated Campuses and Statutory Colleges, an incremental increase from the \$163.0M provided in 2023/24	Accepts Executive Adds access to \$100.0M for State-operated Campuses and Statutory Colleges pursuant to a plan approved by the Director of the Division of the Budget. Adds access to \$86.5M Operating Assistance for State-operated Campuses and Statutory Colleges.	Accepts Executive Adds access to \$100.0M for State-operated Campuses, Statutory Colleges, and Community Colleges pursuant to a plan approved by the Director of the Division of the Budget
Benjamin Center	Eliminates the \$150.0K add	Accepts Executive	Restores \$150.0K
Science of Reading Microcredential at New Paltz	Adds \$1.0M	Accepts Executive	Accepts Executive

Capital			
Item	Executive Action	Assembly Action	Senate Action
Educational Facilities	<p>\$550M Critical Maintenance</p> <p>\$100M for Building Enhancements and New Construction</p> <p>\$500M UDC for Albany Nanotech Ultraviolet Lithography Center</p>	<p>Accepts Executive</p> <p>Adds \$670M for Building Enhancements and New Construction</p> <p>Accepts Executive proposal for Downstate with language changes and potential augmentation³</p>	<p>Accepts Executive with language changes to the appropriation for Downstate</p> <p>Adds additional \$670M for Building Enhancements and New Construction</p> <p>Adds \$90M UDC for thermal networks for State University College at Purchase (\$40M) and State University College at Buffalo (\$50M)</p>

How are we doing this year?

Trend Analysis

Month end cash balances



Campus received some revolving loan funds in the amount of \$5.4M in February for a residence hall project for summer. Without these funds, we would show cash balances that are consistent with 22-23 levels

FY 2023-2024 Status of Core Instructional Budget
February 28, 2023 vs February 29, 2024
67% of Year Completed

<u>REVENUE</u>	Last Fiscal Year 2022-2023			Current Fiscal Year 2023-2024		
	<u>Budget</u>	<u>Actual 2/28/23</u>	<u>% to target</u>	<u>Budget</u>	<u>Actual 2/29/24</u>	<u>% to target</u>
Fall Tuition & Fees	\$ 23,648,220	\$ 24,351,663	103%	\$ 24,510,214	\$ 24,701,997	101%
Spring Tuition & Fees	\$ 22,356,408	\$ 21,090,154	94%	\$ 22,885,935	\$ 23,136,522	101%
Total Generated by Campus Activities	\$ 46,004,629	\$ 45,441,817	99%	\$ 47,396,150	\$ 47,838,519	101%
State Support	\$ 15,994,300	\$ 4,776,495	30%	\$ 19,151,600	\$ 11,353,186	59%
Total Revenue	\$ 61,998,929	\$ 50,218,312	81%	\$ 66,547,750	\$ 59,191,705	89%
<u>EXPENDITURES</u>						
	<u>Budget</u>	<u>Actual 2/28/23</u>		<u>Budget</u>	<u>Actual 2/29/24</u>	
Personal Service	\$ 60,087,246	\$ 37,856,835	63%	\$ 61,140,133	\$ 39,351,573	64%
Temporary Service	\$ 5,423,417	\$ 3,243,736	60%	\$ 5,602,376	\$ 3,899,066	70%
Utilities	\$ 2,764,820	\$ 1,636,922	59%	\$ 3,272,096	\$ 1,220,384	37%
Other than Personal Service	\$ 4,162,428	\$ 3,120,673	75%	\$ 5,100,533	\$ 3,117,533	61%
Total Expenditures	\$ 72,437,911	\$ 45,858,166	63%	\$ 75,115,138	\$ 47,588,555	63%

Presenting our budget strategy



- **SUNY New Paltz, along with several other campuses, has been invited to present our five-year budget plan to the Chancellor in April**

What's in the Plan

Increased Revenue:

Tuition from
enrollment
Increases

Fees from
enrollment
increases

Room rent from
occupancy and rate
increases

Science of Reading
Fundamentals
Microcredential

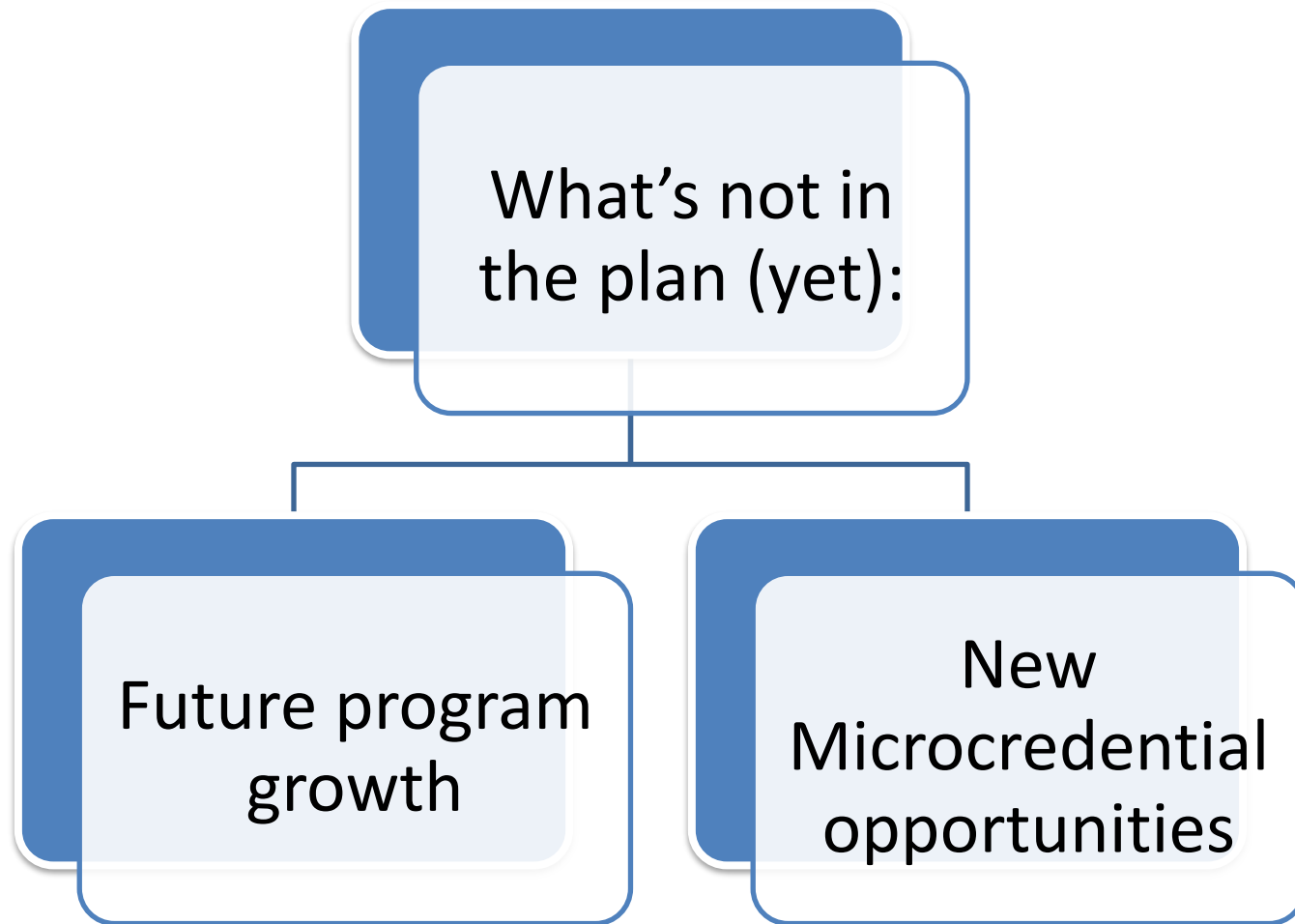
New funding from
23-24 budget
process

What's in the Plan

Additional Expense:

- Collective bargaining increases
- Investments necessary for new initiatives (salary and other)

Continuing to Close the Gap



Questions?